*Amidst political changes, federal belt tightening, and the ever-growing demand for moneys to fund amazing Tribal wildlife programs, the NAFWS grants team aims to offer you a range of ideas, solutions, and real-world examples of ways you can increase financial sustainability of your fish and wildlife programs. Whether by seeking new funding avenues, leveraging resources and partnerships, or implementing creative cost saving techniques, we’ll be sharing the good, the bad, and the ugly of many ideas you can choose to add to your toolbox if they’re right for your Nation. We’ll focus on how Tribes have implemented some of these ideas in real life, sometimes leading to wins and sometimes leading to challenges, so that you can understand risks and considerations of each idea.*

*This half day workshop (9am-12 pm) will leave you with practical digital resources you can take home and share with your staff.*

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| Workshop Agenda |
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| 9:00 am  | **Welcome and Introduction** *Presenter: NAFWS Grants Team – Megan, Katie, Andy* |
| 9:10 am  | **Seeking New Funding** *Presenter: NAFWS Grants Team*Why Diversify?Before You StartFoundations Specialized Funds, NGOsLeveraged Federal FundsTips For Connecting with FundersConnecting with the PublicInteractive Activity – Grant Seeking Tips from the Group  |
| 10:00 am | **Brief – as in short – and get back here people! – break** |
| 10:10 am | **Leveraging Resources and Partnerships** *Presenter: NAFWS Grants Team* Why Partnerships? Benefits Beyond MoneyGeneral Considerations for PartnershipsMajor Partnership TypesInteractive Activity – Best and Worst Partnership Experiences  |
| 11:00 am | **Another short, yes short, break** |
| 11:10 am | **Cost Savings/Reducing Project Costs** *Presenter: NAFWS Grants Team*Cutting Labor CostsInternships/College LaborWorking With Professional SocietiesHost Peer-to-Peer TrainingsHost Certification TrainingsCorporate SponsorshipBulk/Joint PurchasingEquipment Sharing/Loans/Rentals/ContractsHost Local Experts/Professionals for TrainingSpecial OrganizationsMarket Your Innovative IdeasInteractive Activity – Best Cost-Saving Tips |
| 11:50 am - Noonish | **Bundle and Bolt** Presenter: *NAFWS Grants Team with All Attendees*Closing RemarksFinal QuestionsTravel Form ReminderEvaluation |