*Amidst political changes, federal belt tightening, and the ever-growing demand for moneys to fund amazing Tribal wildlife programs, the NAFWS grants team aims to offer you a range of ideas, solutions, and real-world examples of ways you can increase financial sustainability of your fish and wildlife programs. Whether by seeking new funding avenues, leveraging resources and partnerships, or implementing creative cost saving techniques, we’ll be sharing the good, the bad, and the ugly of many ideas you can choose to add to your toolbox if they’re right for your Nation. We’ll focus on how Tribes have implemented some of these ideas in real life, sometimes leading to wins and sometimes leading to challenges, so that you can understand risks and considerations of each idea.*

*This half day workshop (9am-12 pm) will leave you with practical digital resources you can take home and share with your staff.*

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| Workshop Agenda | |
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| 9:00 am | **Welcome and Introduction** *Presenter: NAFWS Grants Team – Megan, Katie, Andy* |
| 9:10 am | **Seeking New Funding** *Presenter: NAFWS Grants Team*  Why Diversify?  Before You Start  Foundations  Specialized Funds, NGOs  Leveraged Federal Funds  Tips For Connecting with Funders  Connecting with the Public  Interactive Activity – Grant Seeking Tips from the Group |
| 10:00 am | **Brief – as in short – and get back here people! – break** |
| 10:10 am | **Leveraging Resources and Partnerships** *Presenter: NAFWS Grants Team*  Why Partnerships? Benefits Beyond Money  General Considerations for Partnerships  Major Partnership Types  Interactive Activity – Best and Worst Partnership Experiences |
| 11:00 am | **Another short, yes short, break** |
| 11:10 am | **Cost Savings/Reducing Project Costs** *Presenter: NAFWS Grants Team*  Cutting Labor Costs  Internships/College Labor  Working With Professional Societies  Host Peer-to-Peer Trainings  Host Certification Trainings  Corporate Sponsorship  Bulk/Joint Purchasing  Equipment Sharing/Loans/Rentals/Contracts  Host Local Experts/Professionals for Training  Special Organizations  Market Your Innovative Ideas  Interactive Activity – Best Cost-Saving Tips |
| 11:50 am - Noonish | **Bundle and Bolt** Presenter: *NAFWS Grants Team with All Attendees*  Closing Remarks  Final Questions  Travel Form Reminder  Evaluation |